

Unitized Shielded Cables: Why Not?

THE SHIELDED CABLE AND LEADWIRE MARKET tends to dramatically favor a twin pin configuration over a unitized system. Some very good arguments, however, are made that support the unitized system as a possible better, more economical choice.

1) **A good connection every time** — After a lead wire and its cable interface have been used dozens of times the deformed contacts don't mate as well. In a unitized system the interface is soldered and therefore optimal every time.

2) **After the leads are soldered and overmolded they will not come loose like they can in a twin pin system.**

3) The twin pin was designed to create a continuous ground from snap to machine connector. **In our unitized cable the ground is soldered, always connected and cannot be accidentally dislodged or improperly connected.**

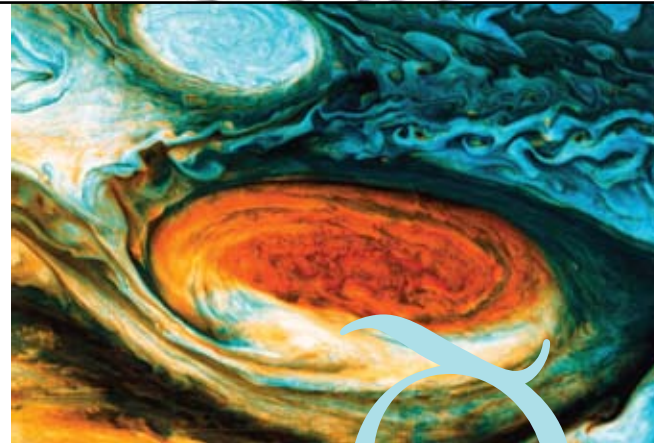
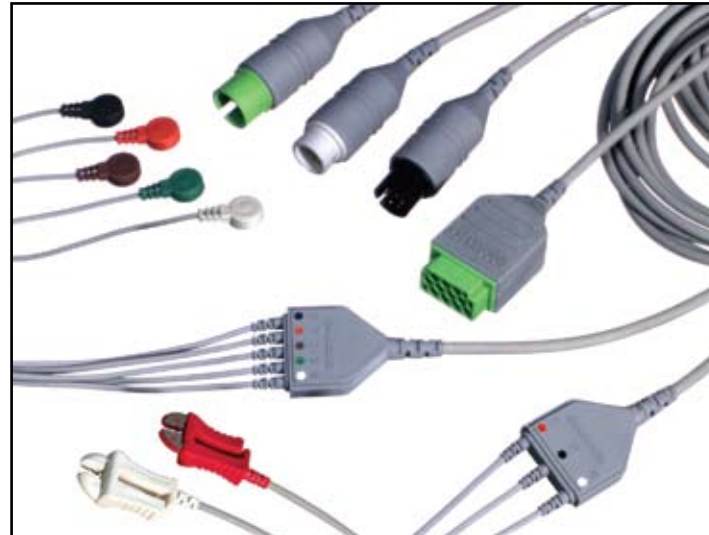
4) **The unitized system is fast to use.** — The leads are always connected so you don't have to locate them and then figure out which lead goes in which hole — no mismatching of cable and wire sets. This a major time saver in a busy clinic.

 Bioconnect is an FDA Registered Manufacturer.

5) **Our unitized system has the same high quality materials from end to end.**

6) **Our unitized cable often costs less than a 3-lead set with a clip and a combiner.**

7) **Bioconnect offers a 1 year warranty on the entire system.** — Many twin pin manufacturers only warranty leads for 30 days and cables for 1 year.



Animal, vegetable or mineral?

Your Bioconnection

A Letter of News and New Products for Medical Professionals Volume 6 / No. 1

We take Customer Support Seriously

We at Bioconnect are committed to meeting and exceeding your quality, pricing and delivery requirements. We do this through our dedicated professional staff. From your first contact with sales to the day your order goes out the door, our intention is that you receive a level of support that leaves you delighted.

Sales: Scott Lende

For over 35 years, Scott has sold medical equipment for a hospital supply company, his own company and Bioconnect. This ensures that you are speaking to someone who is knowledgeable in the medical device field. While self-employed, Scott sold capital equipment, chemical reagents and general laboratory supplies to pathology, clinical and research laboratories. Scott holds degrees in Zoology and Chemistry. He served in the Medical Corps of the U.S. Air Force.



Engineering: Floyd Henry and team

Floyd brings to you 29 years of experience in the medical device field. His extensive medical product manufacturing experience, coupled with his end-user background as a paramedic, gives him in-depth knowledge of medical cable products. His team was responsible for attaining FDA Certification for Bioconnect's cable and lead assemblies.



Operations: Conrad Neri

With 23 years employment in all aspects of manufacturing, from sales and customer service to production, Conrad's skills are now focused on operations oversight. He specializes in cost-efficiencies, knowing when to automate to reduce labor costs. This is all geared toward providing better pricing for you, the customer. Conrad has a degree in Electronics and Engineering. His background includes coaxial as well as medical cable assemblies.



Procurement: Mona Sabaot

Mona works closely with Production and Engineering to source the materials needed to manufacture your products. With 9 years experience with the company, Mona has found how to give you the best price while maintaining our commitment to quality and keeping production moving forward smoothly by having all necessary materials available.



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We've got it
on the shelf



Evelyn Wilson, Production Supervisor
Since 2001

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same day!

Patient leads

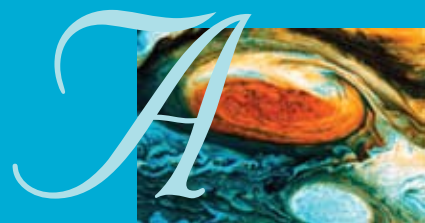
- ✓ Snap
- ✓ Pinch / Grabber

Safety (DIN) Leads

- ✓ Snap
- ✓ Socket

Patient Cables

- ✓ Shielded
- ✓ Unshielded



MINERAL: This is a photo of the Giant Red Spot on the planet Jupiter. It is 2-3 times the size of Earth and rotates clockwise every six Earth days.

Photo courtesy of NASA.

YOUR BIOCONNECTION
Linda Heida, Editor
Spring 2009

We've been doing this since 1975

and plan to be here for the duration



Custom Assemblies

Your design for leads, connectors, yokes, configurations, colors, materials, etc.



Labeling

Shrink tubing in your choice of color, with your text, contact information, logo, etc.



Printing

High resolution printing on any product with your choice of ink color



Logo Moulding

Your logo or other content moulded into your products



Ribbon Cables

Ribbon assemblies as wide as you need, with your color requirements, labeling, printing, etc.



State of the Art Equipment

For example, we use the Schaffer Megomat Primo-XLT fully automated cable processing machine



Color Matching

We'll match your color

EASY AS 1 2 3

We make your custom orders easy.

1. Contact us

Call 800-233-1728 and ask for Scott Lende or email slende@rfindustries.com to discuss your needs.

2. Use our design services

Floyd Henry, our Engineering Manager, will review your requirements with you and provide 3D modeling and prototyping. Following your approval he will move your design into production.

3. Receive your order

Conrad Neri will oversee the production process with an eye to cost efficiencies and your time table. He will ship your product immediately or stock and ship on your schedule.

